

Who we Are?

Diverse Supplier Development Corporation (DSDC) is a one stop shop for all service disabled/veteran owned businesses and other Diverse Business Enterprises (SD/VOB-DBEs) **to leverage and maximize supplier diversity opportunities with corporate America.**

- **Our Mission: Educate & Empower SD/VOB-DBEs-to Succeed in the Private Sector Supplier Diversity Space with corporate America!**
- **We bring SD/VOB-DBEs together with corporate America for procurement opportunities!**

Diversity Consortium (DC) is a national outsourced supplier development resource partner to the Fortune 1,000 to assist these corporations with finding, vetting, supporting, and developing new SD/VOB-DBEs suppliers for their procurement needs.

AdviCoach is a nationally recognized coaching and advisory firm, empowering SD/VOB-DBEs to successfully compete in the private sector space by making sure they have the scope/scale and are ready, willing and able to do so, and if not, we help them get there.

National Veteran Business Development Council (NVBDC) - The NVBDC is the nation's leading nonprofit 3rd party authority for certification of service disabled and veteran owned businesses (SD/VOBs) of all sizes to be able to operate within the supplier diversity programs of the Fortune 5,000 corporations

What we Do!

The powerful combination of DSDC, DC, AdviCoach and the NVBDC provides a national network of tools, resources, business coaches, subject matter and supplier diversity experts to be a one stop shop for SD/VOB-DBEs to:

1. **Educate SD/VOB-DBEs about the single best opportunity to scale their businesses** through private sector supplier diversity initiatives
2. **Determine if the SD/VOB-DBEs are private sector certifiable and confirm their interest/ability** to work in the brave new world of private sector supplier diversity
3. **Assist SD/VOBs with applying for NVBDC certification** and all other DBEs with applying for other private sector certification (if needed)
4. **Assess and evaluate SD/VOB-DBEs for readiness** to compete and win with corporations, and where necessary assist businesses with strategies to address gaps and develop and implement new capabilities
5. **Bring SD/VOB-DBEs into the brave new world of supplier diversity** to maximize their opportunities by going **“upstream”** proactively, strategically, and tactically find procurement opportunities
6. **Be a resource partner to all corporations** to find and vet new SD/VOB-DBEs for their procurement opportunities by going **“downstream”** to match procurement opportunities with SD/VOB-DBEs.
7. **Building valuable relationships and connections** with corporate America on behalf of SD/VOB-DBEs
8. **Solicit “downstream” procurement opportunities** for SD/VOB-DBEs from corporate America, their prime contractors, and tier 2 suppliers

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