



Vetted Bench of Diverse Business Enterprise Suppliers

For more than 6 years (with **Advicoach**, the **National Veteran Business Development Council** and **Diverse Supplier Development Corporation**) and now with the **Diversity Consortium** our mission has been to **bring SD/VOB and other Diverse Business Enterprises (SD/VOB-DBEs) together with corporate America** for procurement opportunities.

We have pursued this mission by **proactively soliciting “downstream”** procurement opportunities with **corporations interested in finding new/suitable SD/VOB-DBEs for their procurement needs**. To date, we have worked on **more than 140+ such downstream procurement opportunities with 25+ corporations**.

In response to **the devastating financial impacts on all businesses due to Covid-19** (especially SD/VOB-DBE suppliers), the national movement to **respond to social justice causes**, and to offer **more value for more corporations** to provide **more downstream opportunities**, we have created our new **Vetted Bench** Program, taking our efforts to a much higher level and standard.

This new **Vetted Bench Program** will enhance our ability to more immediately meet the procurement needs of our corporate partners with finding new qualified SD/VOB-DBEs. We will do this by providing a **Vetted Bench** of SD/VOB-DBE suppliers that are standing by **ready, willing, and able** to more immediately fulfill these downstream procurement opportunities.

The Value Proposition for being on our Vetted Bench:

- Receive **priority in filling “downstream”** procurement opportunities
- Eligible to be **proactively promoted** by DSDC to corporations seeking new SD/VOB-DBEs
- Access to **the right people at the right corporations**
- Access to a **national network** of coaches, advisors, industry specific subject matter experts (e.g., commercial construction, facility management, etc.)
- Access to **extensive on-going training**, coaching and education

To become a member of our Vetted Bench, SD/VOB-DBEs must complete at a minimum our new **Vetted Bench Boot Camp (VBBC)**. The VBBC is designed to **assess and determine the business readiness** of each SD/VOB-DBE to make sure they are presently:

- Solid
- Profitable
- Scalable
- Sustainable
- If diverse, private sector certified
- Have a private sector friendly/compelling capability statement

To learn more about our **Vetted Bench and Vetted Bench Boot Camp**, please contact:

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